

# SHINHAN BANK VIETNAM LTD. **FINANCIAL STATEMENTS FOR THE YEAR 2016**

(Issued in accordance with Decision No 16/2007/QD-NHNN dated 18 April 2007)

## **BALANCE SHEET (31/12/2016)**

| DALANCE SHEET (31/12/2010)                      |   |          |  |  |  |  |
|---|---|----------|--|--|--|--|
| A   | ASSETS  |          | 31/12/2016<br>VND million  | 31/12/2015<br>VND million  |  |  |
| I   | Cash on hand  | 4        | 360,336  | 229,297  |  |  |
| п   | Balances with the State Bank of Vietnam   | 5        | 2,078,904  | 1,291,167  |  |  |
| ш<br>1<br>2                                     | Deposits with and loans to other credit<br>institutions<br>Deposits with other credit institutions<br>Loans to other credit institutions          | 6        | <b>12,625,209</b><br>11,904,619<br>720,590   | <b>8,313,128</b><br>8,078,628<br>234,500   |  |  |
| <b>VI</b><br>1<br>2                             | Loans and advances to customers<br>Loans and advances to customers<br>Allowance for loans and advances to<br>customers                            | 7        | <b>26,832,958</b><br>27,121,813<br>(288,855)   | <b>21,766,460</b><br>22,081,090<br>(314,630)   |  |  |
| <b>VIII</b><br>1<br>2                           | <b>Investment securities</b><br>Available-for-sale securities<br>Held-to-maturity securities  | 9        | <b>12,051,171</b><br>9,114,908<br>2,936,263  | <b>9,427,026</b><br>8,024,224<br>1,402,802   |  |  |
| X<br>1<br><i>a</i><br><i>b</i><br>3<br><i>a</i> | Fixed assets<br>Tangible fixed assets<br>Cost<br>Accumulated depreciation<br>Intangible fixed assets<br>Cost                                      | 10<br>11 | <b>170,065</b><br>127,707<br><i>299,685</i><br>( <i>171,978</i> )<br>42,358<br><i>75,321</i> | <b>152,508</b><br>124,833<br><i>261,063</i><br>( <i>136,230</i> )<br>27,675<br><i>50,451</i> |  |  |
| ь<br>ХП<br>1<br>2<br>4                          | Accumulated amortisation<br>Other assets<br>Receivables<br>Accrued interest and fees receivable<br>Other assets                                   | 12<br>13 | (32,963)<br>836,506<br>70,984<br>735,404<br>30,118   | (22,776)<br>662,417<br>64,691<br>583,182<br>14,544   |  |  |
|   | TOTAL ASSETS  |          | 54,955,149   | 41,842,003   |  |  |
| В   | LIABILITIES AND OWNER'S EQUITY<br>LIABILITIES   |          |  |  |  |  |
| П<br>1<br>2                                     | Deposits and borrowings from other credit<br>institutions<br>Deposits from other credit institutions<br>Borrowings from other credit institutions | 14       | <b>2,419,214</b><br>2,157,073<br>262,141   | <b>4,763,012</b><br>257,241<br>4,505,771   |  |  |
| ш   | Deposits from customers   | 15       | 41,954,349   | 26,990,935   |  |  |
| <b>VII</b><br>1<br>3                            | <b>Other liabilities</b><br>Accrued interest and fees payable<br>Other liabilities  | 16       | <b>435,938</b><br>211,564<br>224,374   | <b>979,380</b><br>161,698<br>817,682   |  |  |
|   | TOTAL LIABILITIES   |          | 44,809,501   | 32,733,327   |  |  |
|   | OWNER'S EQUITY  |          |  |  |  |  |
| <b>VIII</b><br>1<br>a<br>2<br>5                 | Capital and reserves<br>Capital<br>Charter capital<br>Other capital<br>Reserves<br>Retained profits   | 17       | <b>10,145,648</b><br>4,560,225<br><i>4,547,100</i><br><i>13,125</i><br>896,357<br>4,689,066  | <b>9,108,676</b><br>4,560,225<br><i>4,547,100</i><br><i>13,125</i><br>740,811<br>3,807,640   |  |  |
|   | TOTAL OWNER'S EQUITY<br>TOTAL LIABILITIES AND   |          | 10,145,648   | 9,108,676  |  |  |
|   | OWNER'S EQUITY  |          | 54,955,149   | 41,842,003   |  |  |

# BALANCE SHEET (31/12/2016) (cont.)

|                         | Note | 31/12/2016<br>VND million | 31/12/2015<br>VND million |
|-------------------------|------|---------------------------|---------------------------|
| OFF-BALANCE SHEET ITEMS |      |                           |                           |
| Guarantees for loans    | 29   | 3,014,758                 | 416,435                   |
| Letters of credit       | 29   | 2,292,504                 | 2,408,345                 |
| Other guarantees        | 29   | 1,264,072                 | 896,111                   |

## **INCOME STATEMENT (2016)**

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Prepared by:

Le Thi Kim Hue

Chief Accountant

|        |  | Note     | 2016<br>VND million    | 2015<br>VND million    |
|--------|--|----------|------------------------|------------------------|
| 1<br>2 | Interest and similar income<br>Interest and similar expenses   | 18<br>18 | 2,259,348<br>(548,924) | 1,848,316<br>(416,748) |
| I      | Net interest income  | 18       | 1,710,424              | 1,431,568              |
| 3<br>4 | Fee and commission income<br>Fee and commission expenses       | 19<br>19 | 290,124<br>(109,094)   | 250,440<br>(67,651)    |
| п      | Net fee and commission income                                  | 19       | 181,030                | 182,789                |
| ш      | Net gain from trading of foreign currencies                    | 20       | 248,583                | 221,185                |
| v      | Net gain from trading of investment securities                 | 21       | 18,338                 | 12,239                 |
| 5<br>6 | Other income<br>Other expenses                                 | 22<br>22 | 43,944<br>(3,635)      | 86,567<br>(4,155)      |
| VI     | Other income - net   | 22       | 40,309                 | 82,412                 |
| VIII   | Operating expenses   | 23       | (862,874)              | (696,293)              |
| іх     | Operating profit before allowance expense<br>for credit losses | -        | 1,335,810              | 1,233,900              |
| x      | Allowance expense for credit losses                            | 8        | (38,033)               | (63,606)               |
| XI     | Profit before tax  |          | 1,297,777              | 1,170,294              |
| 7<br>8 | Income tax expense – current<br>Income tax expense – deferred  | 24<br>24 | (260,805)              | (258,880)              |
| XII    | Total income tax expense                                       | 24       | (260,805)              | (258,880)              |
| XIII   | Net profit after tax   |          | 1,036,972              | 911,414                |

Reviewed by: Rvu Je Eun

Director



## INDEPENDENT AUDITOR' REPORT

## To the Investor

### Shinhan Bank Vietnam Limited

We have audited the accompanying financial statements of Shinhan Bank Vietnam Limited ("the Bank"), which comprise the balance sheet as at 31 December 2016, the statements of income and cash flows for the year then ended and the explanatory notes thereto which were authorised for issue by the Bank's Board of Management on 29 March 2017, as set out on pages 6 to 67.

#### Management's Responsibility

The Bank's Board of Management is responsible for the preparation and fair presentation of these financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for Credit Institutions stipulated by the State Bank of Vietnam and the relevant statutory requirements applicable to financial reporting, and for such internal control as the Board of Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Bank's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Bank's Board of Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Auditor's Opinion

In our opinion, the financial statements give a true and fair view, in all material respects, of the financial position of Shinhan Bank Vietnam Limited as at 31 December 2016 and of its results of operations and its cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for Credit Institutions stipulated by the State Bank of Vietnam and the relevant statutory requirements applicable to financial reporting.

KPMG Limited's Branch in Ho Chi Minh City Vietnam

Andie Report No.: 16-01-102 CONG TY KPMG Truong Vinit Phuc

Pham Huy Cuong Practicing Auditor Registration Certificate No. 2675-2014-007-1

Practicing Auditor Registration Certificate No. 1901-2013-007-1 Deputy General Director Ho Chi Minh City, 29 March 2017